

Response to pre-bid Queries

N.I.T. No.: EdCIL/DES/IITJ/AP-WAF/2026

Date: 02-06-2026

Name: SELECTION OF SYSTEM INTEGRATOR FOR "SUPPLY, INSTALLATION, COMMISSIONING AND TESTING OF ACCESS POINTS AND WEB APPLICATION FIREWALL FOR IIT JODHPUR"

S. No.	Chapter No.	Page No.	Clause as per RFP	Clarification Sought	Response
1	Technical Specification of Web Application Firewall Page No. 28, Under Security and Compliance, Point No. 62	28	A current Common Criteria certification at EAL2+ or higher is mandatory for the Web Application Firewall. The certificate must be specific to a standalone Web Application Firewall product and clearly state "Web Application Firewall" (or a similar unambiguous designation) within the Target of Evaluation description. Certifications covering broader security platforms or other device categories will not satisfy this requirement.	EAL2+ certification validates the security assurance, secure development lifecycle, architecture validation, and security functionality of the OEM platform. Restricting the clause only to standalone WAF-specific certification unnecessarily limits broader enterprise-grade OEMs that provide integrated security platforms with equivalent or higher assurance levels. Allowing platform-level EAL2+ certification will ensure wider participation, fair competition, and availability of advanced indigenous security solutions without compromising security requirements.	No change
2	Technical Specification of Web Application Firewall Page No. 28, Under Security and Compliance, Point No. 62	28	The Web Application Firewall appliance must comply with all mandatory Indian safety regulations and hold a valid certification from the Bureau of Indian Standards (BIS) as required for Information Technology Equipment being manufactured in or imported into India. The certification must be based on the relevant Indian Standards.	Kindly amend the clause to read: "The Web Application Firewall appliance must comply with applicable safety and quality norms. A valid BIS registration OR equivalent internationally recognized certifications such as ISO 9001 and ISO 27001 held by the OEM shall be considered acceptable." This broadens participation while maintaining the quality and safety intent of the requirement.	No change
3	Technical Specification of Web Application Firewall Page No. 28, Under Security	28	The proposed Web Application Firewall appliance must have featured in the top quadrant / wave of the last published Gartner / Forrester report.	We request modification/removal of this clause and recommend inclusion of "Make in India" / Indigenous OEM preference criteria in line with Government of India initiatives.	Please Refer Corrigendum 1

	and Compliance, Point No. 64				
4	Technical Specification of Web Application Firewall Page No. 19, Under Hardware Specifications, Point No. 4	19	The hardware bypass mechanism that supports fail-open behavior is required for all network interface pairs through which application traffic will be routed. The bypass must activate automatically upon system failure, ensuring continuous connectivity across every traffic-carrying segment.	Kindly amend the clause to read: "The Web Application Firewall solution must ensure continuous connectivity across all traffic-carrying segments in the event of appliance failure. This shall be achieved either through (a) an integrated hardware fail-open bypass mechanism on all traffic-carrying network interface pairs, OR (b) a High Availability (HA) Active-Passive WAF Pair with automatic failover, session persistence and configuration synchronization, where the WAF is deployed in Reverse Proxy mode for all inspection." Hardware fail-open bypass is designed for Inline Bridge / Layer 2 transparent deployments, whereas an HA Active-Passive WAF Pair is the industry-standard mechanism for ensuring continuity in Reverse Proxy deployments and delivers the same outcome of zero traffic loss on WAF failure. Making the clause deployment-mode agnostic will ensure wider participation without compromising the availability intent of the requirement.	No change
5	Technical Specification of Web Application Firewall Page No. 20, Under Deployment Architecture, Point No. 11	20	The solution must support the following deployment modes for application traffic, with both HTTP and HTTPS supported in all modes. The supported modes are: - Layer 2 Bridge - Layer 3 Reverse Proxy - Out of Band Mode	Kindly amend the clause to read: "The solution must support deployment modes for application traffic, with both HTTP and HTTPS supported in all supported modes. The institute may select the deployment mode based on the specific requirements. The solution shall support at least Layer 3 Reverse Proxy and Out of Band modes. Support for Layer 2 Bridge mode shall be considered optional / preferable but not mandatory. Where the solution is deployed in Reverse Proxy mode for all inspection, continuity of service shall be ensured through an HA Active-Passive WAF Pair." This makes the clause technology-neutral while preserving the institute's ability to choose the appropriate deployment mode, and aligns with the proposed	No change

				Reverse Proxy + HA Active-Passive architecture.	
6	Technical Specification of Web Application Firewall Page No. 26, Under Dashboards and Reports, Point Nos. 52 and 53	26	Point 52: The Web Application Firewall solution must include intelligent alert aggregation. This feature shall analyze and correlate related security events based on timeframe and context (e.g., source IP, target application, attack patterns) to present them as single, consolidated alerts. Point 53: This aggregation should provide the following advantages: reduced alert volume, enhanced threat context, improved incident prioritization, and streamlined investigation.	Kindly amend Point 52 to read: "The Web Application Firewall solution must provide intelligent grouping / aggregation of related security events. This capability shall analyze and correlate related security events based on timeframe and context (e.g., source IP, target application, attack patterns) and present them in a consolidated / filterable view." Point 53 may be retained as the desired outcome. This permits OEMs that deliver the required outcome through a Correlation Engine with filter / grouping-based alert views and dashboards (rather than a feature literally labelled "alert aggregation") to be considered compliant, ensuring wider participation and fair competition while fully preserving the functional intent of reduced alert volume, enhanced threat context, improved incident prioritization and streamlined investigation.	No change
7	Date of Bid submission	06	Last date of bid submission is 2nd June 2026 till 15:00Hrs.	Request to extend the bid submission date for 7 days to arrange the necessary documents from OEM.	Please Refer Corrigendum 1
8	Technical Specification	28	Note: A) For cables and Accessories: The laying (if required) and installation of the cables are under the scope of the successful bidder. No additional cost shall be paid.	The all-passive work related to the project will be under the scope of Edcil / IIT Jodhpur.	Please Refer Corrigendum 1
9	Chapter V-Scope Of work	16	Theft Insurance Coverage for 5 years post Go-Live of the project	Request to remove Theft Insurance Coverage for 5 years post Go-Live of the project because the assets will be owned by IIT Jodhpur not with the bidder	Please Refer Corrigendum 1
10	Chapter V, Terms and Conditions-point 12: Documentations To Be Produced By The	33	Theft Insurance and Transit Insurance Certificate.	Transit Insurance Certificate.	Please Refer Corrigendum 1

	Successful Bidder During Project				
11	Chapter VII, Payment terms, Point 2	39	Theft Insurance copy	Point to be removed	Please Refer Corrigendum 1
12	CHAPTER VI Eligibility and Bid Evaluation	33	Clause 4- Technical Capability The Bidder should have satisfactorily completed at least three similar projects each costing not less than Rs. 1.5 Crores for Central Govt./educational Institutes of National Importance/State Govt. in the last three years ending, as on last date of submission of RFP OR The Bidder should have satisfactorily completed at least two similar projects each costing not less than Rs. 1.8 Crores for Central Govt. /educational Institutes of National Importance/State Govt. in the last three years ending, as on last date of submission of bid. OR The Bidder should have satisfactorily completed at least one similar project costing not less than Rs. 2.4 Crores for Central Govt. / educational Institutes of National Importance/ State Govt. in the last three years ending, as on last date of submission of bid. For MSME/NSIC registered bidder: The Bidder should have satisfactorily completed at least three similar projects each costing not less than Rs. 1.2 Crores for Central Govt./educational Institutes of National Importance/State Govt. in the last three years	*Note: Similar work shall mean supply, installation, commissioning, and testing of Access Points and Web Application firewall facility setup. We understand that as per technical capability requirement,---- Can we submit separate orders (one for Access Points and another for Web Application Firewall) to meet the “similar work” experience requirement? --- clarity required related to this. Allow for the Experience capability in two seperate of Same Value each (i.e. 2.4 Cr for Each access Point and WAF order)	Please Refer Corrigendum 1

			ending, as on last date of submission of RFP OR The Bidder should have satisfactorily completed at least two similar projects each costing not less than Rs. 1.44 Crores for Central Govt. /educational Institutes of National Importance/State Govt. in the last three years ending, as on last date of submission of bid. OR The Bidder should have satisfactorily completed at least one similar project costing not less than Rs. 1.92 Crores in Central Govt. / educational Institutes for National Importance/ State Govt. in the last three years ending, as on last date of submission of bid.		
13	CHAPTER IV - INSTRUCTION TO BIDDERS	14	4.5 EMD: -- The Bidder should submit EMD through Demand Draft drawn in favor of "EdCIL (India) Limited" payable at NOIDA. The Bid sent without EMD would be considered as UNRESPONSIVE and will not be considered. In case EMD is submitted in the form of BG, the BG should be valid till 45 days after the bid validity date, as per Annexure-X. The list of bank is detailed in Annexure XV. The bidder should enclose EMD of Rs. 3,00,000.00/- in the form of Bank Guarantee/ Demand Draft drawn in favor of EdCIL (India) Limited and payable at NOIDA, with the Technical Bid. The list of bank from where the EMD is acceptable is placed at Annexure XV.	4.5 EMD: -- The Bidder should submit EMD through Demand Draft drawn in favor of "EdCIL (India) Limited" payable at NOIDA. The Bid sent without EMD would be considered as UNRESPONSIVE and will not be considered. In case EMD is submitted in the form of BG/Surety Bond, the BG/Surety bond should be valid till 45 days after the bid validity date, as per Annexure-X. The list of bank is detailed in Annexure XV. The bidder should enclose EMD of Rs. 3,00,000.00/- in the form of Bank Guarantee/ Demand Draft/Surety bond drawn in favor of EdCIL (India) Limited and payable at NOIDA, with the Technical Bid. The list of bank from where the EMD is acceptable is placed at Annexure XV.	No change

14	Chapter VII, Payment terms Point 1	39	Payment shall be released after successful delivery of the equipment at end client location Payment % : 70% of project value	Payment shall be released after successful delivery of the equipment at end client location. Payment % : 70% of project value	No change
15	Chapter VII, Payment terms Point 2	39	Payment shall be released after successful installation and commissioning, Testing of Access Points and WAF. Payment %: 20% of project value	Payment shall be released after successful installation and commissioning, Testing of Access Points and WAF. Payment %: 25% of project value	Please Refer Corrigendum 1
16	Chapter VII, Payment terms Point 3	39	Payment shall be released after successful completion of 2nd year AMC/warranty period. Payment % : 2.5% of project value	Payment shall be released after successful completion of 2nd year AMC/warranty period. Payment %: 1.25% of project value	Please Refer Corrigendum 1
17	Chapter VII, Payment terms Point 4	39	Payment shall be released after successful completion of 3rd year AMC/warranty period. Payment %: 2.5% of project value	Payment shall be released after successful completion of 3rd year AMC/warranty period. Payment %: 1.25% of project value	Please Refer Corrigendum 1
18	Chapter VII, Payment terms Point 5	39	Payment shall be released after successful completion of 4th year AMC/warranty period. Payment %: 2.5% of project value	Payment shall be released after successful completion of 4th year AMC/warranty period. Payment %: 1.25% of project value	Please Refer Corrigendum 1
19	Chapter VII, Payment terms Point 6	39	Payment shall be released after successful completion of 5th year AMC/warranty period. Payment % : 2.5% of project value	Payment shall be released after successful completion of 5th year AMC/warranty period. Payment % : 1.25% of project value	Please Refer Corrigendum 1
20	Technical Specification of Wi-Fi Access Points, Clause No. 1.22	17	Warranty - 5 years onsite support from OEM/bidder from the date of installation and commissioning of supplied line items. Warranty should include advance replacement of faulty parts, labor, and onsite support to resolve issues within SLAs defined by the institute.	Warranty - 5 years warranty support from OEM from the date of installation and commissioning of supplied line items. Warranty should include advance replacement of faulty parts, labor, and support to resolve issues within SLAs defined by the institute.	Please Refer Corrigendum 1
21	TERMS AND CONDITIONS, Clause No. 6 WARRANTY AND SUPPORT SERVICES:	31	The successful bidder is required to provide a standard onsite warranty support of Five (05) Year Warranty. The warranty would ensure that the goods/ articles	The successful bidder is required to provide a standard OEM support of Five (05) Year Warranty. The warranty would ensure that the goods/ articles would continue to conform to the standards and specifications as	Please Refer Corrigendum 1

			would continue to conform to the standards and specifications as prescribed in the RFP for the entire duration of the Contract.	prescribed in the RFP for the entire duration of the Contract.	
22	Annexure XX, Financial bid submission form, Form -1, Note, Point No. 1	82	The above prices shall be inclusive of all taxes, delivery charges and installation charges including five years onsite comprehensive warranty at the institute.	The above prices shall be inclusive of all taxes, delivery charges and installation charges including five years OEM warranty.	Please Refer Corrigendum 1
23	Chapter V, Bill of Materials	17	WAF Quantity: 01	WAF Quantity: 01 pair (Active-passive)	Please Refer Corrigendum 1
24	Chapter V, Scope of work	16	Installation, Cabling, Commissioning and Testing at end location	Installation, Commissioning and Testing at end location	Please Refer Corrigendum 1

Sd/-

Chief General Manager (DES)

EdCIL (India) Limited